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"Strength and growth come only through continuous effort and struggle" – Napoleon Hill

Spirit Needs	Growth	and	Contribution
Personality Needs	Significance	or	Love and Connection
	Certainty	or	Variety





Bill Robertson Toyota | Sales Team December 2023



## Growing and Contributing in 2023

MY DIPLOMA OF BUSINESS	LEARN TOYOTA APPS	IMPROVE TIME MANAGEMENT
INTERPERSONAL BUSINESS RELATIONSHIP IMPROVEMENT	READ A BOOK A MONTH, LEARN TOYOTA ACCOUNTING	FUTURE DEALER LEADERS PROGRAM STAFF SATISFACTION GROWTH THROUGH DELEGATION
ONLINE TRAINING	IMPROVED GUEST/ORDER MANAGEMENT	
54 84 116 79 68 89 77 68   Dec 22 Jan 23 Feb 23 Mar 23 Apr 23 May 23 Jun 23 Jun 23	64 68 61 46 54 190 1 23 Aug 23 Sep 23 Oct 23 Nov 23 Dec 23	OH WHAT A FEELING

